Franco J. Torres

Reston, VA | 240-380-8497

francotgutierrez@gmail.com | in/Franco--Torres| francotorres.dev | github.com/Angeluz100

SOFTWARE ENGINEER

A bilingual Software Engineer with a strong background in business and leadership roles including operations management, sales strategies, budget development, staffing and cost control. Comfortable in fast-paced, high-stress situations requiring attention to detail, strong English and Spanish communication skills, and reliable follow-through. Known for exemplary client and guest service skills while maintaining professionalism, bring strong and effective collaboration skills to teams, partners, external vendors, and in-house staff.

SKILLS

JavaScript | HTML5 | CSS3 | JQuery | CRUD | MERN | MongoDB |Python & Django |Node.js | Express

TECHNICAL PROJECT EXPERIENCE

Superheros
- A cool app displaying your favorite heroes and gives you important information about them.
- Built with JavaScript, HTML5, CSS3, JQuery, Superheros API and deployed on Netlify

Home Tracker
- A full stack CRUD app keeping track of homes visited by a client, showing relevant information and details.
- Technology used Node.js, Express, MongoDB and deployed to Heroku.

Dream Places
- A full stack MERN app saving a collection of places one would like to visit.
- In addition I also used google firebase and for deployment used Heroku (backend) Netlify (frontend)

Daily Practices
- A full stack CRUD helping people to keep track of their daily practices.
- Technology used Python, Django and Heroku for deployment.

EXPERIENCE

REAL ESTATE ASSOCIATE | Metropolitan Realty | Tysons Corner, VA   11/2018 – Present
- Generate client leads to buy, sell and rent property and counsel clients on market conditions, prices, and mortgages.
- Develop a competitive market price by comparing properties and create property lists with location, features, and size details.
- Show properties to potential buyers and renters and promote properties with ads, listing, and open houses.
- Present purchase offers to sellers and facilitate negotiations between buyers and sellers.
- Review purchase contracts to ensure terms are met and prepare contracts, purchase agreements, deeds and transaction documents.

OPERATIONS MANAGER | Santoy Hospitality Group | Washington, DC   11/2011 – 2/2018
- Oversee operational aspects of SAX, OYA, SEI and Etete Restaurants.
- Optimize profits by controlling food, beverage, and labor costs, and continuously strategize to improve these numbers.
- Built sales over $500k and schedules to establish desired productivity targets.
- Responsible for recruiting and training different in-house staff members, with a team over 20 ppl.
- Work closely with the event manager to coordinate both large and small-scale events.
- Monitor back-of-house efforts for consistent satisfaction, food quality and presentation.

HEAD MIXOLOGIST | Richard Sandoval Restaurants | Washington, DC   04/2006-11/2011
- Managed budget and purchasing with attention to inventory needs and guidelines.
- Supervised and trained staff in all aspects of barservice and equipment and arranged schedules and delegated tasks.
- Expanded exposure through bar promotions and events, growing both the brand and customer base.
- Facilitated occasional wine seminars for servers and drove an increase in wine sales.

EDUCATION

Software Engineering Immersive | General Assembly | Remote   February 2021 – May 2021

Real Estate Agent | Moseley-Flint School | Fairfax, VA,

Business Administration | Montgomery Community College | Rockville, MD